



About Steve Hobbs

Steve is an expert in designing and facilitating strategy and innovation programmes for leaders and their teams. He helps teams create and execute strategies that work. Steve's focus is on the mindset and behaviours that get things done and he draws on his years as a naval officer and then business owner and manager to bring practical experience to his work as a facilitator and coach.

Steve focuses on leadership, strategy, innovation and culture change activities. He has built a practice using facilitative, coaching and mentoring approaches to enable organisations, individuals and groups to realise their potential.

He uses experiential activities that are designed to engage, stimulate, challenge and deliver results while building sustainable capabilities in the individual, team or organisation.

Steve is a dynamic, confident communicator with experience of building effective relationships and facilitating collaboration, including in complex, multi-stakeholder environments.

His work with thought leaders and experience of a diverse range of environments enables him to introduce insights into activities to engage and stimulate breakthroughs in thinking and understanding and integration of learnings into practical applications.

Examples of-Steve's work:

- For a leading international business school, facilitation of strategy and innovation programmes including:
 - leading teams of facilitators in the delivery of a strategic change program for 3000+ leaders of a global banking company over 3 years and 45 cohorts
 - facilitating and coaching high potentials over an 18-month strategic growth and personal development program for a leading global consultancy
 - coaching executives to formulate strategic, innovative solutions to live challenges
- Facilitated strategy and business model workshops for a UK business school using Strategyzer canvasses and approaches
- Designed and delivered a series of multi-national team building workshops for a global pharma company leading to the creation of departmental strategic plans
- Facilitated and coached senior practitioners within a national health service to support their transition into a leadership / consultant's role
- Designed and delivered 50+ strategy and business planning workshops for high growth potential businesses over 2 years of Covid-19 chaos
- Delivered workshops for senior leaders of an international oil and gas company to achieve mastery level negotiation skills to improve global negotiation outcomes
- Designed and delivered strategic planning masterclasses for 120 chief executives and their teams as the kick-off to a high growth coaching programme
- Designed and delivered a strategic planning toolkit and software training programme for consultants and high-growth coaches



Accreditations

- Essentic Point Positive – Certified Practitioner
- High Performance Sales – Brian Tracey International
- Next Jump (Deliberately Developmental Organisation) – academy graduate
- Xerox – Commercial Sales Training
- Stephen Covey Seven Habits – Train the Trainer
- Strategyzer Masterclass graduate

What our clients say about you

“Steve helped me formulate my strategic thinking in advance of an in-house strategy session for the whole company. Invaluable!”

Group CEO, IOT Technology Business

“Stephen was absolutely brilliant, he listened to us attentively and actually responded to our needs as a group. I have learned so much from him and his approach!”

Senior manager, international consultancy

“A great way to introduce very interesting but challenging concepts – a very much welcome change from the traditional approach”.

Business development lead, Top 4 accounting firm

“Steve's real-lived experiences are invaluable. It's so refreshing to hear of someone talk about the 'f' word as a pathway to success and admit to failure. Too many trainers and businesspeople only present the glossy, heady highs”.

CEO, tech Company

“Stephen's approach and preparation for the sessions has been invaluable and made us a really tightly bonded group”

Senior audit lead; Top 4 accounting firm

“I found the session very beneficial. It didn't really feel like a training session for me, more like a discussion on what could drive performance. He didn't give us the answers, he made us unlock them ourselves”

Sales director; educational technology