



About Pritesh (Tesh) Parmar

Tesh has more than 25 years experience in various companies across FinTech, Financial & Professional Services, Client Services, Sales, and Leadership. He is naturally inquisitive, investigating new learning needs and delivering creative and engaging ways to meet clients' demands.

An engaging facilitator, Tesh is a skilled trainer with the ability to make an emotive impact. He is an expert in designing and delivering communication, negotiation, performance and sales strategies. As an established learning leader he connects learning to behavioural change and strategy. Tesh has facilitated negotiation skills development sessions for an multinational U.S. legal services corporation and a UK-based wealth management business.

Tesh has worked across the globe, driven by helping others to accelerate their performance so that they can meet their personal and professional goals. His aim is that everyone he interacts with is confident in their ability to meet their full potential.

Attendees leave his sessions feeling more confident and capable than when they started, opening the door to put fresh thinking and knowledge into action. Having worked across Europe, US, India and the Far East Tesh understands both global and local cultural nuances.

Tesh knows how to read his audience, tailoring his delivery with agility to ensure everyone comes away with an enjoyable defining experience.

Examples of Tesh's work

- Design / Organisation / Facilitation development modules with leading global providers
- Designing and facilitating topics included Communication Skills, Negotiation Skills, Presentation Skills, Influencing and Persuading, Performance & Behavioural Change
- Facilitated Leadership Skills Development modules as part of a strategic leadership program for a multinational legal organisation