



## About Vicki Townsley

Vicki's career as a coach, facilitator and change-management consultant spans 29 years. Working in partnership with executives to create and implement strategy which engages the wider organization, Vicki excels in delivering constructive solutions in a changing environment. The result is high performing and happy individuals and teams.

Her word of mouth referral rate reflects a person of integrity who uses experience, judgment and intuition to quickly get to the heart of the matter. Vicki believes that these qualities are crucial in relation to personal and leadership development, areas that she is passionate about.

Working globally, Vicki has extensive experience within the financial services, travel, publishing, professional services, retail and the telecommunication industries. But the longer she works in any one industry, the more she realizes that the challenges leaders have are fundamentally similar everywhere. And dealing with them is what truly matters.

### Examples of Vicki's work

- Strategy design and executive team development (Global)
- Designed and delivered a recruitment and selection process including psychometrics for a leading investment bank
- Service to Sales cultural change
- Facilitated Leadership Skills Development group workshops and one-to-one coaching within a development centre for a leading global consultancy
- Enabled cultural change with the executive team of a global investment banking firm
- Designed and implemented a skills and competency framework and a learning management system for a legal firm
- Change management learning interventions

### Accreditations

- Human Synergistics Executive development tools
- 4MAT
- Extended DISC® System
- Professional Selling Skills
- Managing Local Markets, Market Driven Sales Management
- Human Synergistics Leadership, Team and Management Tools
- Job Analysis Questionnaire (JAX)
- Myers Briggs Type Indicator (MBTI™)
- NEO PI-R™
- MHI Global Leadership programme
- NLP Master Practitioner
- Organizational Analysis and Design (OAD) Questionnaire
- The Science of Happiness at Work™

### What our clients say about Vicki

"Working with Vicki was a great experience. She is engaging and excellent at tailoring material to our strengths and weaknesses." *VP, financial services*



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for people & performance

“Very instrumental in bringing effective change to our organization and helped our team of executives to allow us to scale up pretty rapidly.” *Head of IT, international investment bank*